Strategic Report, Report of the Directors and

Audited Financial Statements for the Year Ended 30 November 2018

<u>for</u>

London Churchill College Ltd

Alexander Dave
Chartered Accountants
5 Braemore Court
Cockfosters Raod
Herts
EN4 OAE

# Contents of the Financial Statements for the Year Ended 30 November 2018

	Page
Company Information	1
Strategic Report	2
Report of the Directors	4
Report of the Independent Auditors	6
Statement of Income and Retained Earnings	9
Balance Sheet	10
Cash Flow Statement	11
Notes to the Cash Flow Statement	12
Notes to the Financial Statements	13
Trading and Profit and Loss Account	19

# Company Information for the Year Ended 30 November 2018

DIRECTORS:

M W I Oli M R Khan S A Murshed B A M N Sakib M R Chowdhury Mrs F N Uddin Dr N R Papé P G J Bathmaker Dr T Jaquest

SECRETARY:

M N Uddin

REGISTERED OFFICE:

116 Cavell Street

London El 2JA

REGISTERED NUMBER:

05995926

SENIOR STATUTORY AUDITOR: Atul Dave FCA

AUDITORS:

Alexander Dave

Chartered Accountants

5 Braemore Court Cockfosters Raod

Herts EN4 OAE

Strategic Report for the Year Ended 30 November 2018

The directors present their strategic report for the year ended 30 November 2018.

# VISION, MISSION AND PRINCIPAL ACTIVITY

London Churchill College Limited is a for-profit alternative higher education provider offering HND programmes with a vision to enable students to reach their potential by meeting aspirations of personal, academic, economic and social skills development.

Its mission is to provide the highest quality learning opportunities that meet the specific needs of its students and which promote and enhance self-confidence, develop personal achievement and an enterprising outlook to maximise employability.

As an East London-centered Higher Education provider, the College aims to encourage the widest possible participation of students, in post-16 years old's education, from disadvantaged / underrepresented backgrounds from the East London area, leading to progression into employment or Higher Education, through fostering a culture of student employability and continually seeking to expand its student numbers and enhance its Higher Education portfolio. The College is progressive in vision, inclusive in practice and adaptable in supporting individuals to achieve their potential by delivering a career-focused Higher Education that is accessible to all students

#### REVIEW OF PRINCIPAL ACTIVITY

To monitor its progress against its mission and aim, the College monitors the following metrics:

- 2.1. Overall Student Satisfaction (NSS) rate.
- 2.2. Percentage of students completing their qualification.
- 2.3. Percentage of students achieving their intended qualification.
- 2.4. Percentage of students progressing into employment and/or further studies.
- 2.5. Overall "Teaching Excellence and Student Outcomes Framework" (TEF) rating.

The Board of Directors of the College is delighted to report that the College's has achieved an overall student satisfaction (NSS) rate of 93.57% (for 2019) which is significantly above the benchmark. According to the HESA data submitted by the College, 71% of its students achieved their intended qualifications based on students in the final year outcome population of 332 [(Source: HESA-AP data C17054 output (IRIS)]. According to Unistats, which compares official course data from universities and colleges, 93%, 92% and 70% of its students studying the HND Business, HND Health and Social Care and HND Hospitality Management programmes respectively go on to work and/or further study. Higher Education Statistics Agency (HESA) has introduced a new Graduate Outcomes record which includes a survey of graduates around 15 months after they complete their studies. We are yet to receive any report from HESA on the graduate outcomes survey.

To drive the College performance, the college has introduced many performance indicators at departmental level and supported by delegated departmental budgets. We hope that our performance will be improved in the future.

<u>Strategic Report</u> for the Year Ended 30 November 2018

#### Review of Financial Position

The College's financial position remain strong backed up a strong balance sheet and financially profitable operation. The College is working hard to strengthen its management and governance arrangements, we hope that this will make the College both operationally and financially sustainable.

#### Governance and Management

LCC sought to strengthen its governance arrangements and carried out a successful governance conference, with a wide range of participants, that reflected on its compliance with governance codes. Following the recommendation of the conference, The College has adopted a new Article of Association in 2019 and strengthened its governance and management arrangements. The College's Board of Directors has been strengthened by the recruitment of two additional Non-Executive Directors. The College has just set up an Audit, Risk and Remuneration Committee (ARRC) and plans to carry out a fit and proper person test for all of those appointed to the Board of Directors and improve transparency by publishing the governance documents on its website.

#### Finance and Investment

The College has invested some of its surplus funds into the development of properties, some of which are used as the College campuses and others are not directly connected to the College. The investments were made with the purpose of reducing the operating costs, diversifying income streams and supporting the long-term financial sustainability of the College. To ensure full transparency, the College has in place an explicit investment strategy that sets out its approach to diversification.

#### Risk Management

The College has in place a comprehensive Risk Register which sets out academic and corporate risks the College faces and the register outline measures to mitigate the risks. The College has identified its principal risk is related to registration with the OfS. The College has applied to Office for Students (OfS), the Higher Education Regulator, to become an approved provider. Whilst an outcome on the application is still pending, the College is happy to note that it received a limited designation allowing existing students to complete their current programmes. Since the major sources of its operating revenue, expenses and profit are from the academic activity, the College has put in place measures to mitigate risks arising from the any further delays in the OfS decision. The measure includes but not limited to relocation of its campuses. Following the successful designation of two of its owned commercial premises as the College campus, the College has planned to operate all its programmes from these two campuses, thus reducing the fixed operating costs.

#### Conclusion

ON BEHALF OF THE BOARD:

We believe the above measures we have emplaced support the continued profitable existence of the College and recommend this report to stakeholders and outside parties alike.

M W I Oli - Director
Date: (9/07/20/9

Report of the Directors for the Year Ended 30 November 2018

The directors present their report with the financial statements of the company for the year ended 30 November 2018.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of higher education provider.

#### DIVIDENDS

The total distribution of dividends for the year ended 30 November 2018 will be £100,000.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 December 2017 to the date of this report.

M W I Oli

M R Khan

S A Murshed

B A M N Sakib

M R Chowdhury

Mrs F N Uddin

Other changes in directors holding office are as follows:

Dr N R Papé , P G J Bathmaker and Dr T Jaquest were appointed as directors  $\,$  after 30 November 2018 but prior to the date of this report.

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the Directors for the Year Ended 30 November 2018

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

19107/2019

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

ON BEHALF OF THE BOARD:

M W I Oli - Director

Date:

Page 5

# Report of the Independent Auditors to the Members of London Churchill College Ltd

#### Opinion

We have audited the financial statements of London Churchill College Ltd (the 'company') for the year ended 30 November 2018 which comprise the Statement of Income and Retained Earnings, Balance Sheet, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 November 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Report of the Independent Auditors to the Members of London Churchill College Ltd

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

# Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

# Report of the Independent Auditors to the Members of London Churchill College Ltd

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Atul Dave FCA (Senior Statutory Auditor) for and on behalf of Alexander Dave Chartered Accountants 5 Braemore Court Cockfosters Raod Herts

EN4 OAE

Date: 21/1/19

# Statement of Income and Retained Earnings for the Year Ended 30 November 2018

	Notes	30.11.18 £	30.11.17 £
TURNOVER		4,480,402	4,821,180
Cost of sales		164,557	203,021
GROSS PROFIT		4,315,845	4,618,159
Administrative expenses		2,902,529	3,296,484
		1,413,316	1,321,675
Other operating income		1,770	169
OPERATING PROFIT	3	1,415,086	1,321,844
Interest payable and simila expenses	ar 4	33,745	32,255
PROFIT BEFORE TAXATION		1,381,341	1,289,589
Tax on profit	5	210,533	266,150
PROFIT FOR THE FINANCIAL YE	AR	1,170,808	1,023,439
Retained earnings at beginn of year	ing	3,725,896	2,877,460
Dividends	6	(100,000)	(175,003)
RETAINED EARNINGS AT END OF			-
YEAR		4,796,704	3,725,896

# London Churchill College Ltd (Registered number: 05995926)

Balance Sheet
30 November 2018

		30.1	1.18	30.1	1.17
	Notes	£	£	£	£
FIXED ASSETS Tangible assets Investments	7 8		3,389,017 631,500		3,427,565 490,000
			4,020,517		3,917,565
CURRENT ASSETS Debtors Cash at bank and in hand	9	216,458 2,439,719		287,434 1,755,679	
		2,656,177		2,043,113	
CREDITORS Amounts falling due within or	ie.			-,,	
year	10	862,020		1,167,415	
NET CURRENT ASSETS			1,794,157		875,698
TOTAL ASSETS LESS CURRENT LIABILITIES			5,814,674		4,793,263
CREDITORS Amounts falling due after morthan one year	e 11		(913,781)		(959,020)
<del>-</del>					
PROVISIONS FOR LIABILITIES	13		(23,700)		(27,858)
NET ASSETS			4,877,193		3,806,385
CAPITAL AND RESERVES					
Called up share capital	14		7,328		7,328
Share premium	15		71,670		71,670
Capital redemption reserve Retained earnings	15 15		1,491 4,796,704		1,491 3,725,896
recarned earnings	13		4,/50,/04		3,123,896
SHAREHOLDERS' FUNDS			4,877,193		3,806,385
			330 300		

M R Chowdhury - Director

# <u>Cash Flow Statement</u> for the Year Ended 30 November 2018

	30.11.18	30.11.17
Notes	£	£
Cash flows from operating activities		
Cash generated from operations 1	1,342,330	1,622,879
Finance costs paid	(33,745)	(32,255)
Tax paid	(259,286)	(257,226)
Net cash from operating activities	1,049,299	1,333,398
Cash flows from investing activities		
Purchase of tangible fixed assets	(80,834)	(149,925)
Purchase of fixed asset investments	(141,500)	(490,000)
	(111/333)	
Net cash from investing activities	(222,334)	(639,925)
Cash flows from financing activities	440,005	(42, 520)
Loan repayments in year	(42,925)	(43,528)
Equity dividends paid	(100,000)	(175,003)
Net cash from financing activities	(142,925)	(218,531)
Toronto in much and much assistants	604 040	474,942
Increase in cash and cash equivalents	684,040	4/4,942
Cash and cash equivalents at beginning of year 2	1,755,679	1,280,737
	× × ×	(
Cash and cash equivalents at		
	2 420 710	1,755,679
end of year 2	2,439,719	1,733,079

# Notes to the Cash Flow Statement for the Year Ended 30 November 2018

# 1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	30.11.18	30.11.17
	£	£
Profit before taxation	1,381,341	1,289,589
Depreciation charges	119,382	126,756
Finance costs	33,745	32,255
	1,534,468	1,448,600
Decrease/(increase) in trade and other debtors	70,976	(11,838)
(Decrease)/increase in trade and other creditors	(263,114)	186,117
Cash generated from operations	1,342,330	1,622,879

# 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year	ended	30	November	2018
------	-------	----	----------	------

	30.11.18	1.12.17
Cash and cash equivalents	£ 2,439,719	£ 1,755,679
Year ended 30 November 2017		
rear ended 50 November 2017	30.11.17	1.12.16
Cash and cash equivalents	£ 1,755,679	£ 1.280.737
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Notes to the Financial Statements for the Year Ended 30 November 2018

#### 1. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Revenue recognition

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

33% reducing balance Fixture and fittings Computer equipment 33% on cost Land and Buildings Nil Land Freehold Building Structure 100 years Components of Buildings 30 years Roof 25 years Windows and doors Lift 30 years

At each balance sheet date, the company reviews the carrying amount of its tangible assets to determine whether there is any indication that any items have suffered an impairment loss. If any such indications exist, the recoverable amount of an asset is estimated in order to determine the extent of the impairment loss, if any. Where it is not possible to estimate the recoverable amount of the asset, the company estimates the recoverable amount of the cash generating unit to which the asset belongs,

### Investments in subsidiaries

Investments in subsidiary undertakings are recognised at cost.

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

# Notes to the Financial Statements - continued for the Year Ended 30 November 2018

# 1. ACCOUNTING POLICIES - continued

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

# Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

### 2. EMPLOYEES AND DIRECTORS

3.

4.

EMPLOYEES AND DIRECTORS	30.11.18	30.11.17
Wages and salaries Social security costs Other pension costs	1,544,433	1,496,913
	1,650,162	1,588,870
The average number of employees during the year was as	follows: 30.11.18	30.11.17
Directors Admin Teachers	6 33 37	6 30 32
		<u>68</u>
Directors' remuneration	30.11.18 £ 182,350	£
Directors' pension contributions to money purchase schemes	2,361	-
OPERATING PROFIT		
The operating profit is stated after charging:		
Hire of plant and machinery Other operating leases Depreciation - owned assets Auditors' remuneration	30.11.18 £ 27,447 457,984 119,382 7,359	30.11.17 £ 27,871 360,266 126,756 7,359
INTEREST PAYABLE AND SIMILAR EXPENSES	30.11.18	30.11.17
Mortgage interest	33,745	32,255

# Notes to the Financial Statements - continued for the Year Ended 30 November 2018

# 5. TAXATION

٥.	TAXALION			
	Analysis of the tax charge			
	The tax charge on the profit for the year	was as follow	s:	
			30.11.18	
	Current tax:		£	£
	UK corporation tax		214,691	259,285
	Deferred tax		(4,158)	6,865
	Tax on profit		210,533	266,150
	Tun on profit		====	====
_	D.T. T.			
6.	DIVIDENDS		30.11.18	30.11.17
			£	£
	Final		100,000	175,003
				·
7.	TANGIBLE FIXED ASSETS			
		Freehold	Long	Improvements to
		property	leaseholo	
	COST	£	£	£
	COST At 1 December 2017	2,201,912	796,337	394,660
	Additions	-	-	36,424
	74 20 November 2010			100
	At 30 November 2018	2,201,912	796,337	431,084
	DEPRECIATION			
	At 1 December 2017	69,663	20,643	30,145
	Charge for year	28,052	9,755	15,805
	At 30 November 2018	97,715	30,398	45,950
	NET BOOK VALUE		, , , , , , , , , , , , , , , , , , ,	
	At 30 November 2018	2,104,197	765,939	385,134
	74 20 Named 2017	=======================================		
	At 30 November 2017	2,132,249	775,694	364,515
		Fixtures		
		and fittings	Computer equipment	Totals
		£	£	£
	COST At 1 December 2017	245 020	217 700	2 056 427
	Additions	245,820 38,900	317,708 5,510	3,956,437 80,834
			3000 V 100000000000000000000000000000000	
	At 30 November 2018	284,720	323,218	4,037,271
	DEPRECIATION			
	At 1 December 2017	148,120	260,301	528,872
	Charge for year	45,533	20,237	119,382
	At 30 November 2018	193,653	280,538	648,254
	NET BOOK VALUE	T		
	At 30 November 2018	91,067	42,680	3,389,017
	At 30 November 2017	97,700	57,407	
	201/	=======================================	37,407	3,427,565

# Notes to the Financial Statements - continued for the Year Ended 30 November 2018

#### 8. FIXED ASSET INVESTMENTS

Shares in group undertakings Loans to group undertakings	30.11.18 £ 10,100 621,400 631,500	30.11.17 £ 10,100 479,900 490,000
Additional information is as follows:		Shares in group undertakings f
COST At 1 December 2017 and 30 November 2018		10,100
NET BOOK VALUE At 30 November 2018		10,100
At 30 November 2017		10,100
		Loans to group undertakings
At 1 December 2017 New in year		£ 479,900 141,500
At 30 November 2018		621,400

Details of the Investments in which the company hold 20% or more of the nominal value of any class of share capital are as follows:

		Proportion of voting	
		rights and shares	Nature of
Name of Company	Holding	held	business
LCC Investments	Ordinary		
Limited	Shares	100%	Printing
			Combined Office
	Ordinary		Administrative
MRST Investments Ltd	Shares	100%	Service.
			501,100.

Investments in subsidiaries are not listed and held at costs less impairment as Fair Value can not be reliably measured.

# 9. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	30.11.18	30.11.17	
Trade debtors	86,244	160,031	
Other debtors	74,263	80,717	
Prepayments and accrued income	55,951	46,686	
	216,458	287,434	

# Notes to the Financial Statements - continued for the Year Ended 30 November 2018

10. (	CREDITORS:	AMOUNTS	FALLING	DUE	WITHIN	ONE	YEAR
-------	------------	---------	---------	-----	--------	-----	------

30.11.18 30.11.17
£
overdrafts (see
43,049 40,735
155,949 294,546
214,691 259,286
and other
29,441 20,286
- 6,150
389,340 396,881
29,550 149,531
862,020 1,167,415
862,020 =

# 11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

& ME 241		
	30.11.18	30.11.17
	£	£
Bank loans (see note 12)	913,781	959,020

The bank loan is secured against the freehold land and buildings by a first legal charge and an unlimited debenture from London Churchill College Limited.

# 12. LOANS

13.

An analysis of the maturity of loans is given below:

America (c.11) (c.c. 1) (c.c. 1)	30.11.18 £	30.11.17 £
Amounts falling due within one year or on demand: Bank loans	43,049	40,735
Amounts falling due between one and two years: Bank loans - 1-2 years	43,049	41,600
Amounts falling due between two and five years: Bank loans - 2-5 years	137,762	130,315
Amounts falling due in more than five years:		
Repayable by instalments Bank loans more 5 yr by instal	732,970	787,105
Details of preference shares are as follows:		
PROVISIONS FOR LIABILITIES		8
	30.11.18 £	30.11.17 £
Deferred tax Accelerated capital allowances Deferred tax	(1,636) 25,336	(1,636) 29,494
	23,700	27,858

14.

15.

# Notes to the Financial Statements - continued for the Year Ended 30 November 2018

#### 13. PROVISIONS FOR LIABILITIES - continued

Utilised d	1 December 2017 uring year 30 November 2018				Deferred tax £ 27,858 (4,158) 23,700
CALLED UP	SHARE CAPITAL				
Allotted, : Number:	issued and fully paid Class:	1:	Nominal value:	30.11.18	30.11.17 £
7,328	Ordinary		£1	7,328	7,328
RESERVES		Retained earnings f	Share premium f	Capital redemption reserve	n Totals £
At 1 December Profit for Dividends		3,725,896 1,170,808 (100,000)	71,670	1,491	3,799,057 1,170,808 (100,000)
At 30 Nove	nber 2018	4,796,704	71,670	1,491	4,869,865

#### 16. OTHER FINANCIAL COMMITMENTS

The company has future operating lease commitment of £469,740.

# 17. ULTIMATE CONTROLLING PARTY

Directors are collectively controlled the company.

# Trading and Profit and Loss Account for the Year Ended 30 November 2018

	30.1	11.18	30.1	11.17
	£	£	£	£
Sales		4,480,402		4,821,180
Cost of sales				
Licensing fees		164,557		203,021
GROSS PROFIT		4,315,845		4,618,159
Other income		1 770		160
Sundry receipts		1,770		169
		4,317,615		4,618,328
Expenditure Rent	457.004		260 266	
	457,984		360,266	
Light and heat	42,580		33,459	
Directors' salaries	182,350		160,975	
Directors' social security Directors' pension	17,812		16,581	
contributions	2,361		_	
Wages and subcontractor fees	1,362,083		1,335,938	
Social security	75,470		64,325	
Pensions	10,086		11,051	
Hire of plant and machinery	27,447		27,871	
Telephone	14,983		15,324	
Post and stationery	29,478		37,793	
Advertising and marketing	CONTROL OF CONTROL OF CONTROL		MESSEC ▼ 1021 ACCC+491	
expenses	136,671		298,905	
Travelling	20,484		10,092	
Licences and insurance	23,097		13,779	
Repairs and renewals	34,354		283,128	
IT expenses	68,524		50,985	
Household and cleaning	-		1,438	
Books and libraries expenses	32,972		42,615	
Sundry expenses	8,538		5,418	
Accountancy	6,154		4,213	
Legal and professional fees	151,341		266,983	
Auditors' remuneration Depreciation of tangible fixed	7,359		7,359	
assets				
Freehold property	28,052		28,052	
Long leasehold	9,755		9,755	
Improvements to property	15,805		15,440	
Fixtures and fittings	45,533		48,850	
Computer equipment	20,237		24,659	
Entertainment	1,454		3,670	
Staff training and welfare	34,627		35,150	
Student welfare	32,600		80,583	
		2,900,191		3,294,657
		1 417 404		1 202 671
		1,417,424		1,323,671
Finance costs				
Bank charges	2,338		1,827	
Mortgage interest	33,745		32,255	
	S <del>-1</del>	36,083		34,082
NET PROFIT		1,381,341		1,289,589

